Company Tracking Number: P1426011NW

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed

Project Name/Number: Annuity Individual Fixed/P1426011NW

#### Filing at a Glance

Company: Annuity Investors Life Insurance Company

Product Name: Annuity Individual Fixed SERFF Tr Num: GRAX- State: Arkansas

G127009881

TOI: A07I Individual Annuities - Special SERFF Status: Closed-Approved- State Tr Num: 47837

Closed

Sub-TOI: A07I.001 Equity Indexed Co Tr Num: P1426011NW State Status: Approved-Closed

Reviewer(s): Linda Bird

Author: SPI Disposition Date: 02/02/2011

GreatAmericanFinancialRes

Date Submitted: 01/30/2011 Disposition Status: Approved-

Closed

Implementation Date Requested: Implementation Date:

State Filing Description:

Filing Type: Form

### **General Information**

Project Name: Annuity Individual Fixed

Status of Filing in Domicile: Authorized

Project Number: P1426011NW

Date Approved in Domicile: 01/24/2011

Requested Filing Mode: Review & Approval Domicile Status Comments:

Explanation for Combination/Other: Market Type:

Submission Type: New Submission Overall Rate Impact:

Filing Status Changed: 02/02/2011

State Status Changed: 02/02/2011 Deemer Date:

Created By: SPI GreatAmericanFinancialRes

Submitted By: SPI GreatAmericanFinancialRes

Corresponding Filing Tracking Number:

Filing Description:

Enclosed for your review and approval, please find the form referenced above. This insert page will revise the specification pages for contract form numbers P1426009NW, which was approved for use in your state on 02/27/09 under filing number 41645. This insert page has not been previously submitted to your Department for preliminary review. This submission does not contain any provisions, conditions, or concepts that are uncommon, unusual or possibly controversial from the standpoint of normal company or industry standards.

The following changes have been made to the specification page of the annuity contract referenced above.

SERFF Tracking Number: GRAX-G127009881 State: Arkansas
Filing Company: Annuity Investors Life Insurance Company State Tracking Number: 47837

Company Tracking Number: P1426011NW

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed

Project Name/Number: Annuity Individual Fixed/P1426011NW

1. Expanded the number of indexed strategies on page 3.

2. Removed the S&P disclosure and company contact information from page 3.

3. Changed the form number on page 3 to P1426011NW.

4. Added page 3-1 with the new S&P disclosure and the company contact information.

## **Company and Contact**

#### **Filing Contact Information**

Juli Fleming, Compliance Filing Specialist jfleming@gafri.com

P. O. Box 5420 513-412-0018 [Phone] 10018 [Ext]

Cincinnati, OH 45201-5420 513-361-5967 [FAX]

**Filing Company Information** 

Annuity Investors Life Insurance Company CoCode: 93661 State of Domicile: Ohio

P.O. Box 5423 Group Code: 84 Company Type:

Cincinnati, OH 45201-5423 Group Name: Great American State ID Number:

Financial Resources, Inc.

(800) 854-3649 ext. [Phone] FEIN Number: 31-1021738

-----

# **Filing Fees**

Fee Required? Yes Fee Amount: \$50.00

No

Retaliatory?
Fee Explanation:

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Annuity Investors Life Insurance Company \$50.00 01/30/2011 44187903

Company Tracking Number: P1426011NW

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed

Project Name/Number: Annuity Individual Fixed/P1426011NW

# **Correspondence Summary**

#### **Dispositions**

Status	Created By	Created On	Date Submitted
Approved- Closed	Linda Bird	02/02/2011	02/02/2011

Company Tracking Number: P1426011NW

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed

Project Name/Number: Annuity Individual Fixed/P1426011NW

### **Disposition**

Disposition Date: 02/02/2011

Implementation Date: Status: Approved-Closed

Comment:

Rate data does NOT apply to filing.

**Insert Pages** 

Company Tracking Number: P1426011NW

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed

Project Name/Number: Annuity Individual Fixed/P1426011NW

Schedule	Schedule Item	Schedule Item Status	Public Access
Supporting Document	Flesch Certification		No
Supporting Document	Application		No
Supporting Document	Life & Annuity - Acturial Memo		No
Supporting Document	AR - NAIC TRANSMITTAL DOCUMENT	,	Yes
	AR - NAIC FORM FILING ATTACHMEN	Т	
Supporting Document	Cover Letter		Yes
Form	Individual Deferred Annuity Contract -		Yes

Company Tracking Number: P1426011NW

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed

Project Name/Number: Annuity Individual Fixed/P1426011NW

#### Form Schedule

Lead Form Number: P1426011NW

Schedule Item Status	Form Number	Form Type Form Name	Action	Action Specific Data	Readability	Attachment
	P1426011f W	NCertificate Individual Deferred Amendmen Annuity Contract - t, Insert Insert Pages Page, Endorseme nt or Rider	Initial		0.000	P1426011NW .PDF

#### **CONTRACT SPECIFICATIONS**

OWNER: [JOHN DOE]

AGE OF OWNER AS OF CONTRACT EFFECTIVE DATE: [35]

[JOINT OWNER:] [N/A]

[AGE OF JOINT OWNER AS OF CONTRACT EFFECTIVE DATE:] [N/A]

**ANNUITANT:** [JOHN DOE]

**CONTRACT NUMBER:** [000000000]

TAX-QUALIFIED CONTRACT: [YES-QUALIFICATION ENDORSEMENT INCLUDED][NO]

**CONTRACT EFFECTIVE DATE:** [FEBRUARY 01, 2009]

**ANNUITY COMMENCEMENT DATE:** [FEBRUARY 1, 2069]

INTEREST STRATEGY APPLICATION DATE: The 6<sup>th</sup> and the 20<sup>th</sup> day of each month

**ACCOUNT VALUE PAYMENT PERIOD:** [7 years]

MINIMUM REQUIRED VALUE: [\$1,000]

MINIMUM PURCHASE PAYMENT: [\$50.00 for flexible Purchase Payments and \$3,000 for single sums]

MAXIMUM PURCHASE PAYMENT: [\$750,000]

**EARLY WITHDRAWAL CHARGE SCHEDULE:** 

Contract Year	1	2	3	4	5	6	7	8	9	10	11+
Early Withdrawal Charge*	10%	9%	8%	7%	6%	5%	4%	3%	2%	1%	0%

<sup>\*</sup>The Early Withdrawal Charge will decrease by 1/12th of one percent (1%) each month during a Contract Year

GMSV Factor: [90%]

**GMSV Rate:** [2.00%]

**GUARANTEED MINIMUM DECLARED RATE:** [2.00%]

PURCHASE PAYMENT BONUS (FOR BONUS PERIOD ONLY): [2%]

**BONUS PERIOD:** [Contract Years 1 through 5]

P1426009NW -2-

INITIAL INTEREST STRATEGY(IES):	Initial Selection	<b>Guaranteed Values</b>
[Declared Rate Strategy]	[20%]	
[Term:]		[1 Year]
[One Year Annual Point-to-Point Indexed Strategy]	[20%]	
[Term:]		[1 Year]
[Segment:]		[1 Year]
[Valuation Dates:]		[End of Segment]
[Minimum Participation Rate:]		[75%]
[Minimum Cap:]		[3%]
[Minimum Floor:]		[0%]
[Maximum Index Spread:]		[10%]
[[Annual Point-to-Point Indexed Strategy]	[20%]	
Term:		1 Year
Segment:		[1 Year]
Valuation Dates:		[End of Segment]
Minimum Participation Rate:		[100%]
Minimum Cap:		[3%]
Minimum Floor:		[1%]
Maximum Index Spread:		[0%]]
[[Annual Point-to-Point Indexed Strategy]	[20%]	
Term:		1 Year
Segment:		[1 Year]
Valuation Dates:		[End of Segment]
Minimum Participation Rate:		[100%]
Minimum Cap:		[3%]
Minimum Floor:		[2%]
Maximum Index Spread:		[0%]]
[Annual Point-to-Point Indexed Strategy]	[20%]	
Term:		1 Year
Segment:		[1 Year]
Valuation Dates:		[End of Segment]
Minimum Participation Rate:		[100%]
Minimum Cap:		[3%]
Minimum Floor:		[3%]
Maximum Index Spread:		[0%]]

P1426011NW -3-

The Index used for Indexed Strategies available under this Contract is the Standard & Poor's 500<sup>®</sup> Index. It excludes any dividends that may be paid by the firms that comprise the Index.

[The [FlexMax Plus] is not sponsored, endorsed, sold or promoted by Standard & Poor's ("S&P") or its third party licensors. Neither S&P nor its third party licensors makes any representation or warranty, express or implied, to the owners of the [FlexMax Plus] or any member of the public regarding the advisability of investing in securities generally or in the [FlexMax Plus] particularly or the ability of the S&P 500® index (the "Index") to track general stock market performance. S&P's and its third party licensor's only relationship to Annuity Investors Life Insurance Company is the licensing of certain trademarks and trade names of S&P and the third party licensors and of the Index which is determined, composed and calculated by S&P or its third party licensors without regard to Annuity Investors Life Insurance Company or [Annuity Investors]. S&P and its third party licensors have no obligation to take the needs of Annuity Investors Life Insurance Company or the owners of the [FlexMax Plus] into consideration in determining, composing or calculating the Index. Neither S&P nor its third party licensors is responsible for and has not participated in the determination of the prices and amount of the [FlexMax Plus] or the timing of the issuance or sale of the [FlexMax Plus] or in the determination or calculation of the equation by which the [FlexMax Plus] is to be converted into cash. S&P has no obligation or liability in connection with the administration, marketing or trading of the [FlexMax Plus].

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#### INQUIRIES: For information and assistance, or to make a complaint, call or write:

Policyowner Service Department Annuity Investors Life Insurance Company P.O. Box 5420 Cincinnati, Ohio 45201-5420 1-800-854-3649

If you prefer, you may visit us at our website, www.GAFRI.com

P1426011NW -3-1-

Company Tracking Number: P1426011NW

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed

Project Name/Number: Annuity Individual Fixed/P1426011NW

## **Supporting Document Schedules**

Item Status: Status

Date:

Satisfied - Item: AR - NAIC TRANSMITTAL

DOCUMENT, AR - NAIC FORM

FILING ATTACHMENT

Comments:

**Attachments:** 

AR - NAIC TRANSMITTAL DOCUMENT.PDF AR - NAIC FORM FILING ATTACHMENT.PDF

Item Status: Status

Date:

Satisfied - Item: Cover Letter

Comments: Attachment:

Cover Letter.PDF

# Life, Accident & Health, Annuity, Credit Transmittal Document

1.	Prepared for the State of	f Arkansas								
2	Department Use Only									
2.	State Tracking ID									
3.	Insurer Name & Address		Domicile	Insurer License Type		NAIC Group #	NA	AIC#	FEIN#	State #
P.O.	ity Investors Life Insurance Cor Box 5423 nnati OH 45201-5423	mpany	ОН			084	93	3661	31- 1021738	
4.	Contact Name & Address		Telephone	: #	Fax	<u></u>		E-mai	l Address	
P. O.	i. Fleming Box 5420 nnati OH 45201-5420		800-854-36 Ext. 10018	549	513	-361-5967			ng@gafri.com	ı
5.	S. Requested Filing Mode    Review & Approval   File & Use   Informational     Combination (please explain):     Other (please explain):						_			
6.	Company Tracking Number	P14260	11NW							
7.	New Submission     ■		ubmission	Previous file	e #					
			Individual	☐ Franch	nise					
8.	8. Market Gr			Group  Small						
9.						<u> </u>				
10.	Product Coding Matrix Filing Code	A0	7I.001 Equity	Indexed						
11.	Submitted Documents	FORMS  Policy Outline of Coverage Certificate Application/Enrollment Rider/Endorsement Advertising Schedule of Benefits Other: Insert Pages  RATES New Rate Revised Rate								

LH TD-1, Page 1 of 2 © 2009 National Association of Insurance Commissioners

12.	Filing Submission Date	01/30/11
13.	Filing Fee (If required)	Amount Check Date Retaliatory
14.	Date of Domiciliary Approval	01/24/11
15.	Filing Description:	
	pages for contract form numbers P14 41645. This insert page has not been not contain any provisions, condition of normal company or industry stand. The following changes have been materials.	ade to the specification page of the annuity contract referenced above.
	3. Changed the form number on pa	nd company contact information from page 3.
16.	Certification (If required)	
	<b>REBY CERTIFY</b> that I have reviewe cable statutory and regulatory provision	ed the applicable filing requirements for this filing, and the filing complies with all ons for the state of Arkansas.
Print	Name Juli K. Fleming	Title Compliance Filing Specialist
Signa	ture Jui K. Huming	Date 01/30/11

LH TD-1, Page 2 of 2 © 2009 National Association of Insurance Commissioners

17.	Form Filing Attachment				
This f	iling transmittal is part of company tracking number	P1426011NW			
This filing corresponds to rate filing company tracking number					

	Document Name	Form Number		Replaced Form Number
	Description			Previous State Filing Number
01	Individual Deferred Annuity		<b>∑</b> Initial	
	Contract - Insert Pages	D1426011NW	Revised	
		P1426011NW	Other	
02			☐ Initial	
~ <b>-</b>			Revised	
		-	Other	
03			☐ Initial	
03			Revised	
		4		
			Other	
04			Initial	
04				
		4	Revised	
			Other	
05		+	Initial	
03			Revised	
		-	Other	
06			☐ Initial	
00			Revised	
		_	Other	
07			Initial	
0,			Revised	
		1	Other	
08			Initial	
			Revised	
		7	Other	
09			☐ Initial	
			Revised	
			Other	
10			☐ Initial	
			Revised	
		7	Other	
11			Initial	
			Revised	
			Other	



# Mailing Address: P.O. Box 5423, Cincinnati, OH 45201-5423

January 30, 2011

NAIC No. 084-93661 FEIN No. 31-1021738

Insurance Commissioner Jay Bradford Compliance - Life and Health Arkansas Department of Insurance 1200 West Third Street Little Rock, AR 72201-1904

RE: Request For Approval - Annuity Investors Life Insurance Company

P1426011NW Individual Deferred Annuity Contract - Insert Pages

Dear Insurance Commissioner Bradford:

Enclosed for your review and approval, please find the form referenced above. This insert page will revise part of the specification pages for contract form numbers P1426009NW, which was approved for use in your state on 02/27/09 under filing number 41645. This insert page has not been previously submitted to your Department for preliminary review. This submission does not contain any provisions, conditions, or concepts that are uncommon, unusual or possibly controversial from the standpoint of normal company or industry standards.

The following changes have been made to the specification page of the annuity contract referenced above.

- 1. Expanded the number of indexed strategies on page 3.
- 2. Removed the S&P disclosure and company contact information from page 3.
- 3. Changed the form number on page 3 to P1426011NW.
- 4. Added page 3-1 with the new S&P disclosure and the company contact information.

With this information, I look forward to receiving a favorable response to this filing.

If you have any questions or require additional information regarding this submission, please feel free to contact me at either of the phone numbers indicated below or via e-mail at ifleming@gafri.com.

Sincerely,

Juli K. Fleming

Compliance Filing Specialist

Jui K. Fleming